



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Adopt a resolution authorizing the 1 -year renewal of a service maintenance contract for the City's Wide Area Network premise equipment through WAN/LAN Solutions of Roseville (\$12,392.00) (IS).

MEETING DATE: June 5, 2002

PREPARED BY: Information Systems Manager

RECOMMENDED ACTION: That the City Council adopt a resolution authorizing the 1-year renewal of a service maintenance contract for the City's Wide Area Network premise equipment through WAN/LAN Solutions of Roseville in the amount of \$12,392.00.

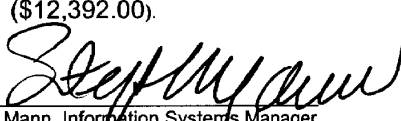
BACKGROUND INFORMATION: Due to the critical nature of certain key elements within the City's Wide Area Network, it is imperative that the City maintain a rapid-response service contract with a reliable service provider to assure maximum network uptime.

During the current fiscal year, WAN/LAN Solutions has provided coverage under such a contract. WAN/LAN was selected as the service provider for the City's premise equipment for several reasons. First, WAN/LAN Solutions was involved in the original design and installation of the network, and has in-depth knowledge of its configuration and operation. This knowledge is particularly critical in the Police Department, where downtime would paralyze the Department's operation. Second, WAN/LAN Solutions is a Cisco Premier Certified Partner and an Adtran Certified Provider, and both certifications apply to the City's equipment. Certification is indicative of a provider's knowledge and understanding of a manufacturer's design, operation, and integration of key components of a network. Third, WAN/LAN's service contract prices have been, and continue to be, fair and reasonable.

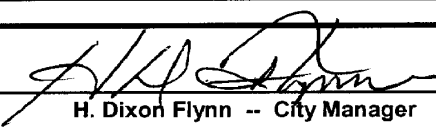
The service maintenance contract is attached for your information.

FUNDING: Information Systems Account 100411 (\$12,392.00).


Vicky McAthie
Finance Director


Steve Mann, Information Systems Manager

APPROVED: _____


H. Dixon Flynn -- City Manager



WAN/LAN Solutions
I N T E G R A T O R S

APR 23 2002

April 17, 2002

Mark White
City of Lodi
221 West Pine Street
Lodi, CA 95241

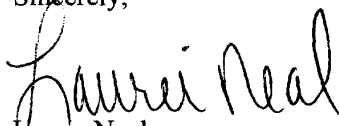
Dear Mark,

According to our records, your maintenance contract for \$12,392.00 will be expiring on June 30, 2002. A copy is enclosed for your review.

If you are interested in renewing your contract, please sign both copies and mail one copy to us along with your Purchase Order, if applicable. Once received, we will then invoice you for \$12,392.00 to put your agreement in force.

Thank you for the opportunity to provide this renewal quotation to you. You can be assured you will receive the utmost in service when you call us for any support issues that may arise.

Sincerely,


Laurie Neal
Contract Administrator

LN:slf
/enclosures



WAN/LAN Solutions
I N T E G R A T O R S

Maintenance Contract

Customer: City of Lodi
Amount: \$12,392.00

Start Date: July 1, 2002
Expiration Date: June 30, 2003

**Wide Area Network Premise Equipment
for City of Lodi**

<u>Qty</u>	<u>Description</u>	<u>Smartnet #</u>	<u>Pricing</u>	<u>Serial #</u>
1	CWSI Bundle,	CON-SAU-CWW50	\$ 505.00	N/A
8	Cisco 1601 Router	CON-SNT-1601	\$1,072.00	JAB0317408E, JAB0317508X, JAB03174087, JAB0317408H, JAB0317408C, JAB0317408R, JAB03174088, JAB034831QMR
2	Cisco 1605 Router	CON-SNT-1605	\$ 268.00	JAB0317400W, JAB024050ZN
1	Cisco WS-C1924CEN	CON-SNT-WS-C1924	\$ 300.00	FAA93929TAK
10	Cisco WS-C2924CXLEN	CON-SNT-WS-C2924C	\$3,000.00	FAA0319K07Y, FAA0319L089, FAA0319L08B, FAA0319L08N, FAA0319M084, FAA0319F08F, FAA0319G092, FAA0319G094, FAA0319H089, FAA0319H08R
1	Cisco WS-C2924MXLEN	CON-SNT-WS-C2924M	\$ 300.00	FAA0319G056
1	Cisco 2620 Router	CON-SNT-2620	\$ 392.00	SHN0322001W
		Total Smartnet	\$5,837.00	

<u>Qty</u>	<u>Description</u>	<u>Smartnet Premium #</u>	<u>Pricing</u>	<u>Serial #</u>
		Contract #647672		
1	Cisco 3640 Router	CON-SNTP-3640	\$1,511.00	364103301
1	Cisco Catalyst 5505	CON-SNTP-WS-C5505	<u>\$3,023.00</u>	66550085
		Total Smartnet Premium	\$4,534.00	

<u>Qty</u>	<u>Description</u>	<u>WLSI Maintenance</u>	<u>Pricing</u>	<u>Serial #</u>
1	Adtran TSU ACE		\$ 107.00	951B2737
1	Adtran Atlas 800 with Modules		\$1,700.00	909C8357
2	Adtran DSU 56/64		<u>\$ 214.00</u>	N/A
		Total WLSI Maintenance	\$2,021.00	

Terms & Conditions for WLSI Maintenance

1. Unlimited telephone support to solve equipment and line problems.
2. Unlimited service calls to solve equipment and line problems.
3. Targeted ½ hour telephone call back.
4. Targeted four hour on-site response.
5. Manufacturer repair/replacement of damaged/defective parts.
6. Troubleshooting with the Phone Company on related line problems.

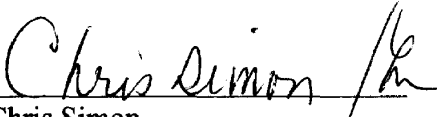
Terms & Conditions for Cisco Smartnet and Smartnet Premium

1. See Attachment A

This is a comprehensive agreement covering the above listed communications equipment. Any failure of equipment related to power issues (i.e. power spikes/outages) will be covered only if the communications equipment is protected with American Power Conversion or Panamax UPS/Surge Protection equipment or their equivalent. All service related issues will be implemented during WAN/LAN Solutions, Inc. normal business hours, Monday through Friday, 8AM-5PM, excluding WLSI observed holidays.

Signed:

Authorized Signature
City of Lodi


Chris Simon
WAN/LAN Solutions, Incorporated

Printed Name

Dated:

Dated: April 17, 2002



WAN/LAN Solutions
I N T E G R A T O R S

APR 11 2002

Maintenance Contract

Customer: City of Lodi

Amount: \$12,392.00

Start Date: July 1, 2002

Expiration Date: June 30, 2003

Wide Area Network Premise Equipment for City of Lodi

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APR 21 2002

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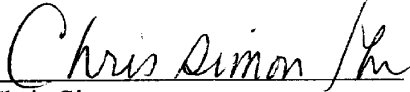
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Signed:

Authorized Signature
City of Lodi



Chris Simon
WAN/LAN Solutions, Incorporated

Printed Name

Dated:

Dated: April 17, 2002

RESOLUTION NO. 2002-117

A RESOLUTION OF THE LODI CITY COUNCIL
AUTHORIZING A ONE-YEAR RENEWAL OF A SERVICE
MAINTENANCE CONTRACT FOR THE CITY'S WIDE
AREA NETWORK PREMISE EQUIPMENT

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NOW, THEREFORE, BE IT RESOLVED, that the Lodi City Council does hereby authorize a one-year renewal of a service maintenance contract for the City's Wide Area Network premise equipment through WAN/LAN Solutions, of Roseville, California, in the amount of \$12,392.00.

Dated: June 5, 2002

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I hereby certify that Resolution No. 2002-117 was passed and adopted by the Lodi City Council in a regular meeting held June 5, 2002 by the following vote:

AYES: COUNCIL MEMBERS – Hitchcock, Howard, Land, Nakanishi, and
Mayor Pennino

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None


SUSAN J. BLACKSTON
City Clerk